Entrepreneurs are mostly susceptible to overconfidence. Overconfidence has been defined as an risk taking and overestimation of one’s own ability to make accurate forecasts or alternatively as an overestimation of one’s own ability relative to others (often referred to as the better than-averages effect) or relative to one’s actual ability. Someone who has narcissistic personality as having some of this characteristics: exaggerated sense of self-importance (e.g. exaggerates achievements and talents, expects to be recognized) and Preoccupation with fantasies of unlimited success, power, brilliance, beauty, or risk taking. This personality is very similarity to overconfidence that entrepreneurs are more susceptible to it. This paper will discuss the narcissist and entrepreneurial characteristics, and showing how to creating the relationship between healthy narcissist and optimism, and disorder narcissist and overconfident. According to the importance of entrepreneurship today societies and organization, for sure, the results of this paper will be useful and applicable to those who are interested in the field of entrepreneurship.

Keywords: Organizational entrepreneurs, Narcissist, Overconfidence, Optimism